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### Professional Summary

Experience

### Error-Free Capabilities

Trusted and reliable expert providing B2B solutions for the beverage alcohol industry since 1991.

## **Alcohol Management Automator**

#### National, 1991-Present

With over 30 years of experience managing over \$43 Billion in alcohol purchases across the country, we know we have the skills and work ethic you're looking for in a new hire. Owners, operators, and accountants of establishments that sell alcohol love us because we identify and remove tedious, manual processes that eat away all the time in your day. Ask one of the 200,000+ businesses that hired us how we eliminate headaches and stress and let the stuff that truly matters get the attention it deserves. **This is how our relationship begins:** 

- We pay your alcohol invoices on-time. COD or terms, makes no difference to us.
- We clean up your invoice data and send it directly into your back-office system.
- When we deliver your data, we deliver it with GL coding
- You can request credits from your distributors through us.
- We can give you a digital copy of any invoice over the past 15 months.
- We build you an invoice data portal experience, so you know what's happening all the time.
- You can see things like:
  - When an invoice payment is coming out of your bank account
  - When the price of a purchased product changes
  - When you are paying unnecessary split case fees
  - What you are buying and spending with each of your distributors

BONUS - we are actively building our skill set to do this for all your purchases, not just alcohol.

Interview us and learn how we help with: **BEVERAGE PROGRAM COMPLIANCE, MARGIN PROTECTION, INVENTORY MANAGEMENT, PRICING AND PROMOTIONS, PRODUCT ASSORTMENT,** and **MICRO-TRENDS.** 

## **Richard Metz**

### Cost Control Purchaser, Gaylord Texan Resort & Convention Center

"Fintech has enabled us to simplify tedious payment and reconcilation processes and has given us insight into our alcohol business across the property and up to the corporate level. I can't imagine going back to our previous systems now that we have Fintech. We've been able to reallocate the time and money we've saved with Fintech back to enhancing our guest experience and that's really what hospitality is all about."

### **Peter Grills**

#### General Manager, Beaufort Hotel

"Fintech really helps us in two ways. The first, is time, which we never get back once it's lost. Fintech helps us save time with deliveries and invoice data transmission and makes it so that any manager can accept the delivery. Secondly, Fintech delivers another layer of security to our ordering process and allows us to immediately identify any pricing changes and react as necessary without losing money."

Additional Capabilities (for those who need more)

References