



FINTECH® | PAYMENTSOURCE

Seamless automation for invoice data and payments.

Fintech's Vendor Toolkit

This toolkit was created to help educate your retailers, strengthen your communication, and start automating your AR processes with confidence.

February 21, 2026

For an updated version of this toolkit, please contact marketing@fintech.com

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Intro

PaymentSource® eliminates manual follow-ups, reduces errors, and streamlines invoice delivery—so you can simplify collections and ensure you're paid on time, every time.

Fintech by The Numbers

57M

Invoice Payments
Processed Annually

311k

Retail and Hospitality
Locations on Fintech

Industry Leader
Since

1991

9.7k+

Vendors, Suppliers,
and Distributors in
our Network

\$62B+

in Purchases
Processed Annually
by Fintech

35+

Years of Experience
processing invoice
payments, both NET
Terms and COD

Over

\$1M

Invoice Payments
Processed Weekly

1.2M+

Retailer-Distributor
Relationships
Supported

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FAQs

We already have an electronic payment solution for our customers. Why would we want to add Fintech?

Adding Fintech gives your customers more choices, which is one of the best ways to deliver top-notch service.

With just under 295,000 retail and hospitality businesses already in our network and fully automated payment processing, Fintech lets your shared customers pick the payment method that fits their needs best. It's all about flexibility and making things easier for everyone involved.

We have several accounts on cash-on-delivery (COD) terms. Can Fintech's payment solution handle COD transactions?

Absolutely—100%! Fintech processes more than 1.1 million invoice payments every week, and roughly 500,000 of those are COD. We've been handling electronic COD payments successfully for over 35 years.

The benefits are real: faster delivery times, reduced check-fraud risks, better driver utilization, and—most importantly—higher profitability per stop for our vendor partners. It's a proven win for operations like yours.

We have a highly customized Enterprise Resource Planning (ERP) system for managing invoicing and payments. Can Fintech integrate with it, and what would the integration cost?

Yes, integration is not only possible—it's often easier than you might expect. Fintech connects seamlessly with over 600 back-office and ERP systems.

Our dedicated team of technical integration specialists work hand-in-hand with your IT folks to set up EDI templates and communication protocols tailored to your setup. We'll find the format and process that works best for you. (And we'll talk through any costs upfront so there are no surprises.)





FAQs Cont.

Are there any limitations on the types of customers we can include in the Fintech invoice and payments program?

Our PaymentSource product provides vendors with two tailored options designed to fit their business needs.

Transaction Model:

This option will give vendors access to our network of just under 295,000 retail and hospitality businesses, guaranteeing invoices are paid in full, on time, every time through Fintech. It's an ideal choice for those seeking the widest possible reach for payment collection and the opportunity to engage with a broad customer base.

No-Cost Model:

For vendors looking to minimize costs, this option enables payment collection at no charge. However, it is exclusively available for transactions with our Premium+ level clients, offering a more targeted but cost-effective approach.

How many customers are using Fintech for automated payments, and will all of them be able to pay our invoices if we join?

Fintech serves nearly 295,000 retail and hospitality locations nationwide, with a range of flexible payment and invoice management options available to them.

Not every retailer will automatically align with every program, but that's where we can help. We can partner with you on a customer list review (or "mining exercise") to pinpoint the right cohorts and service levels that match your goals. In many cases, vendors gain instant access to over 100,000 retailers for invoice payments—at no added cost to those retailers.





Is Your Accounts Receivable Process Truly **Working for You?**

PaymentSource® for vendors streamlines your AR process by eliminating data errors and ensuring payment terms are met – helping you get paid faster while reducing days sales outstanding.

How it Works

- ✓ **Send one invoice file** to Fintech with all your customer invoices.
- ✓ **We standardize, code, and deliver** the data directly to your customers, so you don't have to lift a finger.
- ✓ **Payments are tracked and processed** based on due dates, ensuring you get paid in-full, on-time, every time.

What to Expect?

Reduce driver on-site times by up to 10 minutes per stop for payment-on-delivery engagements .

Cut down on administrative tasks and reduce workload associated with your current AR process.

Mitigate late payers and short payers with automated payments in full tied to the invoice due date.

Eliminate manual AR steps like traditional collections and payment processing.

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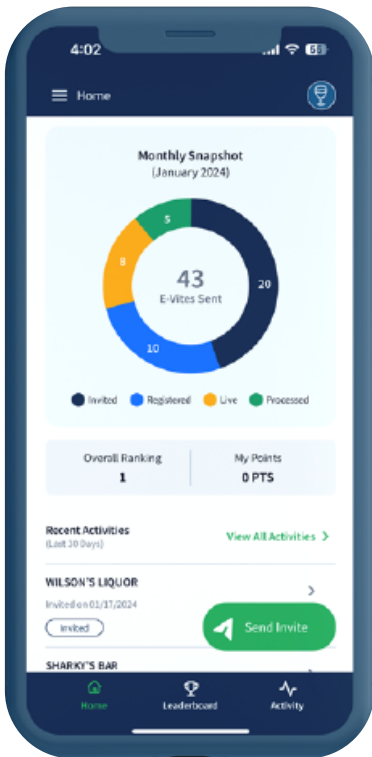
New E-Vite Tool

Reduce Operational and Administrative Costs

PaymentSource® for vendors streamlines your AR process by eliminating data errors and ensuring payment terms are met – helping you get paid faster while reducing days sales outstanding.

How it Works

- 1 Register for an E-Vite Account
- 2 Send Invites to Your Retailers
- 3 Track the Activity of Sent Invitations
- 4 View Your Team's Leaderboards
- 5 Follow Up with Invited Customers

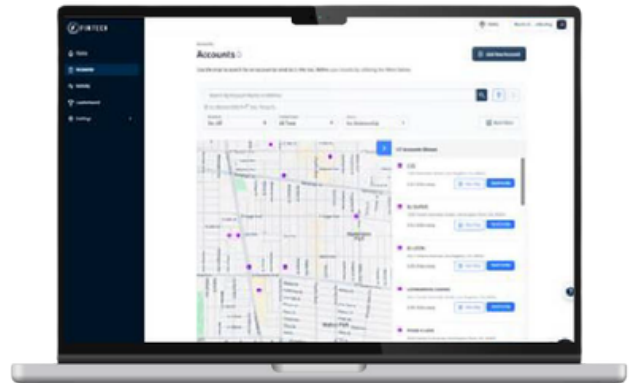


Monthly snapshot lets users easily see what progress they've made for the month.

Scroll down to see recent activities.

Send invite button stays on home screen even when you scroll down.

New Map Overlay



The new map overlay feature allows you to view and initiate relationships with retailer accounts that are active with Fintech but not currently processing with you.

Search for retailer accounts by name or address and filter by retailer type and invite status to refine your results.



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Vendor to Retailer Email Template

Below is an example email template you can send to your retailers explaining the benefits of paying alcohol invoices through Fintech.

Subject Line: Simplify your invoice processing with Fintech

Dear [\[Retailer Name\]](#),

We're always looking for ways to improve our partnership and make doing business together easier. That's why we've partnered with a trusted leader in invoice processing to enhance your payment experience.

We are proud to work with Fintech, the industry's leader in electronic payments for over 35 years. This partnership provides you with a secure and efficient way to manage all your invoices.

With Fintech, you can process all your invoices—including goods, services, and alcohol—in one streamlined platform. Key benefits for your business include:

- **Full End-to-End Tracking:** Gain complete visibility into every invoice from submission to payment.
- **Centralized Portal:** Access a single portal to view and manage all your invoices, simplifying your back-office operations.
- **Proven Security:** Rely on a system trusted for decades to handle payments securely and efficiently.

To get started, you can use the custom link below to sign up with Fintech today and begin processing your invoices with us.

[\[Sign Up for Fintech Here\]](#)

We are confident this partnership will bring significant value to your business operations. If you have any questions, please feel free to reach out.

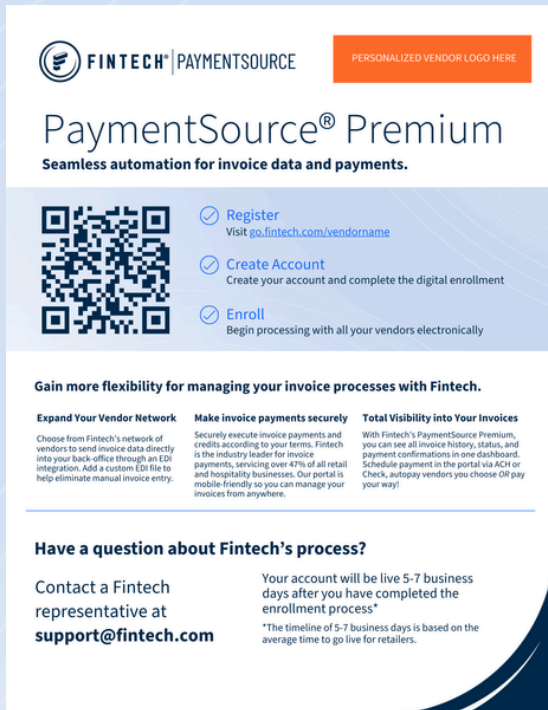
Sincerely,

The Team at [\[Enter Vendor Name\]](#)





Best Practices for Getting Retailers on PaymentSource



Requesting a Custom Flyer or Business Card

If you would like to receive a custom flyer with a direct link for your retailers to sign up with you directly, Fintech can create that for you. Please contact your account manager and include a high-resolution copy of your logo to get started. We also have PaymentSource Premium Business cards you can request to give your retailers with a QR Code to the registration page.

How to Add Fintech Link to Signature Line on Emails

If you would like to add the Fintech registration link to your email signature, follow these steps:

Step 1: Go to the signature settings in your email dashboard

Step 2: Upload the image below



Step 3: Link our registration page to the button <https://app.fintech.com/welcome>

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Best Practices for Getting Retailers on PaymentSource



Request Invoice Stickers with QR Codes to Fintech's Registration Page

If you would like to receive a stickers to place on your paper invoices with a direct link for your retailers to sign up with you, Fintech can create that for you. Please contact your account manager to get started.

Fintech Registration Page

Here is the link to Fintech's registration page:
<https://app.fintech.com/welcome>

Many vendors add this link to their website to easily onboard customers to pay through Fintech.



Pay your invoices using Fintech's PaymentSource® Premium plan.

With Fintech, you can pay your invoices through a secure portal and keep a digital vault of your invoice history.

[Get Started](#)

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Contact Us

Account Support

For support with your Fintech account or more information about our distributor support tools:

813-207-5515 support@fintech.com

Marketing Support

For any vendor flyer feedback, marketing collateral questions, providing a testimonial or an updated version of this toolkit, please contact:

marketing@fintech.com

Digital Toolkit

For an online version of this toolkit

[placeholderurl](#)

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